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Gray Pannell & Woodward's Jon Pannell to Speak at the University of Georgia Carl Vinson Institute of Government, Economic Development Professionals Training Course

SAVANNAH, GA: October 17, 2014- Gray Pannell & Woodward, LLP announced it's speaking session at the upcoming University of Georgia Carl Vinson Institute of Government, Economic Development Professionals Training Course "Business Retention and Expansion" (BREP) at the UGA Tifton Campus Conference Center on February 5, 2015.

The BREP course will feature Gray Pannell & Woodward partner Jon Pannell as one of the speakers. Pannell's discussion focuses on economic development incentives and structuring tax abatements.

This new training course concentrates on best practices for compiling essential data regarding the challenges and opportunities for growth in employment or taxable investment; tools for leveraging both retention and expansion scenarios; and metrics for evaluating success and communicating results.

"We are very pleased to have been asked to present at Tifton BREP course for Georgia based economic development professionals," stated Pannell. "This course is a powerful forum to showcase our insight into the roles incentives play in business retention and expansion in economic development efforts as well as structuring tax abatements to help increase new business attraction to Georgia," he added.

For more information or to register for the Tifton BREP class, please visit <http://outreach.uga.edu/edpt/>.

About Gray Pannell & Woodward, LLP

Gray Pannell & Woodward is a highly specialized law firm focused on statewide municipal bond work, economic development and tax incentives. Our main objective is to help local governments finance capital projects, such as water and sewer, public power, hospitals, schools, housing, roads, jails and airports, enabling those entities to

build infrastructure and provide essential services to their citizens. We also are experienced in matters of civil litigation, corporate, real estate and maritime law. We are driven by a personal approach to client relationships and believe in accessibility. To learn more about Gray Pannell & Woodward client commitment and expertise, visit www.gpwlawfirm.com.